



Sponsorship opportunities - 2026

Position your brand at the heart of Albania's rapidly expanding market.

BSF is the only national platform for international B2B meetings among stakeholders investing in Albania's strategic maritime and nautical development.



A Strategic Priority

**Albanian
institutions
have made
maritime
sector
development
a central
strategic
priority**

BSF is the premier national platform for international B2B meetings, exclusively connecting stakeholders who are genuinely committed to investing in Albania and its development.



Why Sponsor BSF?



Strategic Investment

More than advertising!
Maximize visibility and strengthen industry leadership with decision-makers.



Qualified Connections

Direct access to investors, professionals, yacht owners, and boaters genuinely interested in Albanian market.



Market Leadership

Associate your brand with innovation and the dynamic growth of the Balkan nautical sector.



Exclusive Partnership Benefits

1

Maximum Brand Visibility

Logo exposure across all promotional materials pre-event, during-event signage, screens, website, social media, and post-event.

2

Privileged Access

Exclusive networking at the Gala Dinner, dedicated B2B sessions, and special events in the BSF Strategic Pavilion.

3

Direct Engagement

Host sessions, present products, or participate in roundtables and position yourself as a thought leader.

4

Lead Generation

Tools to attract and convert a targeted audience highly interested in Albanian business opportunities.

Flexible Sponsorship Packages

We offer customizable packages designed to meet diverse needs and objectives.

Sponsoring specific events like **parties, thematic areas, or comprehensive programs** ensure pervasive presence.

BSF 4 AREAS:

- Nautical Expo Avenue
- BSF Village
- Strategic Pavilion
- On-Land Display
- In-Water Display



DIAMOND



- Logo prominently displayed next to the name of the event
- Logo placement on the admission tickets
- Speech (max 3 min.) at the official opening
- Slot for a presentation of your services within the BSF conferences program
- Prominent presence of the logo on the portal and at any areas entrance
- 1.000 badge holders with, 5 four-sides totem and 5 sailing-flags your logo
- 8x4m exhibition booth, if needed
- Mooring for 2 boats (max 20 m each), if needed
- Exclusive 2 minutes editorial on Vision Plus Television
- Logo always displayed on the event's website, on social media, and at every stage of communication
- Dedicated post promoted on Instagram

€ 25,000

**All solutions can be customized on request.*

They all include rotating video logo on the LED wall and a radio spot that will be on-air during all the exhibition time on our cable Radio BSF



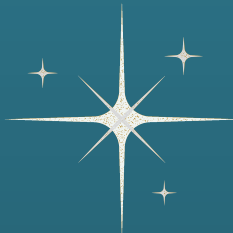
GOLD



- 4x4 m exhibition booth in prominent position (if needed)
- 4 sailing-flags
- Mooring for 1 boat (if needed)
- Logo on the entrance portal
- Inclusion of your logo on the admission tickets
- Logo displayed on the event's website
- Roll-up displayed on the stage of BSF VILLAGE

€10,000

SILVER



- 4x4 m exhibition booth or mooring for 1 boat (if needed)
- 2 sailing-flags
- Logo displayed on the event's website
- 20% discount on additional services

€4.000

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BALKANS BLUE ECONOMY SUMMIT

PARTNER

- Logo displayed on the event's website
- Dual Roll-Up Banner Exposure
- On-Site Commercial Presence
- Promotional Material Distribution
- Complimentary Access to B2B Matchmaking
- Conference Pitch & Opening Remarks
- Option to feature a 3x3m marquee/gazebo in the main exhibition area, provided that company staff is available to keep it continuously staffed during exhibition hours (gazebos must not be left unattended).

€ 3,500

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PARTIES OFFICIAL SPONSORSHIP

Choose between Friday or Saturday or Sunday evening party
in BSF Central Stage

[Click here for details](#)

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BSF 2025 by Numbers

50+
Exhibitors

Leading maritime companies

5
Countries

Albania, Italy, Turkey, Croatia, Germany

2K
Visitors

Over two days of networking

Institutional & Educational Support



Government Backing

Albanian Ministry of Infrastructures and AIDA provided strong institutional commitment to maritime sector development during the first edition.



International Partners

Collaboration with Assomarinas, Confindustria Nautica, Assonautica, Unione Interporti Riuniti, Camera di Commercio Italo Albanese, European Boat Industries, SMIA and many others associations ensures global reach and credibility.



Educational Presence

Participation from technical high schools in Vlora and maritime universities of Durrës and Vlora, to build together a sustainable future.

Join the BSF Community

Watch Our Story

Explore the BSF experience and see why leading maritime companies choose to partner with us.

[Visit YouTube Channel](#)



Navigate towards new opportunities for success and strategic partnerships in a booming market!

Some of our 2026 Exhibitors

Shipyards and dealers

Amer Yachts; Kramer Yachting (Lagoon); Egocharter (Bali); Mennyacht (Ferretti, Riva); Timone Yachts (Azimut Benetti); Liburn Marina & Mercury Motors; Mektrin Marine (Ranieri, Capelli, Pirelli, Skipper, Cranchi); Marine Pro (Zar Formenti); Sea & Lake (Jeanneau; Highfield); Italboats; Alemar (Romar); Jet Car Albania; Tritea; Cantieri Antares; Cantieri Giangrosso; Crew Shop; (many more awaiting contract signing)

Suppliers

Marinetek ; Cloud Energy; Abi Trailers; TSTS Group; Marine Pro (Osculati); Abiesse; Marricreo; AAM Nederland; Naval Tecnosud; Qiricis; Jakel Electronics (Furuno); Ewis Marine; Omnimec; Plus Marine; Livart Marine; Buggy Albania; Blu Adriatico; (and many more...)



Get in Touch

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